



## Territory Sales Manager- South Carolina

### Responsibilities:

- Strong Work Ethic: The employee is expected to be self-motivated and self-disciplined, indicating a commitment to working diligently and responsibly.
- Execution of Sales Strategies: Successfully implement territory strategies to increase sales, implying a need for strategic thinking and effective sales tactics.
- Customer Base Expansion: Expand the customer base within the assigned territory by establishing and maintaining direct personal contact with both potential and existing customers.
- Customer Service: Have a passion for providing excellent service to customers, highlighting the importance of delivering a positive customer experience.
- Computer Skills: Possess computer experience and knowledge of Excel spreadsheets.
- Technology Adaptability: Be willing to work with expanding technologies, such as iPads and sales programs, which suggests the need to stay updated with technological advancements in the industry.
- Communication Skills: Must have excellent communication skills. Being well-organized is also essential for managing tasks efficiently.

### Requirements:

- Sales Experience: A minimum of 3 years of sales experience in the outdoor power equipment industry is preferred.
- Residency: The candidate must reside within the assigned territory.
- Travel: Be prepared for a minimum of 4-5 days of travel per week using a personal vehicle.
- Clean Motor Vehicle Report: A clean motor vehicle report is necessary.

### Pay:

- The compensation package includes a base salary, which is negotiable depending on the candidate's experience. Additionally, the employee will receive commission and expenses.

If interested, please upload your resume or application through our website.

*Rotary is a drug free workplace.*