



Territory Sales Manager-Vermont & New York (excluding Long Island)

Responsibilities:

- Strong Work Ethic: The employee is expected to be self-motivated and self-disciplined, indicating a commitment to working diligently and responsibly.
- Execution of Sales Strategies: Successfully implement territory strategies to increase sales, implying a need for strategic thinking and effective sales tactics.
- Customer Base Expansion: Expand the customer base within the assigned territory by establishing and maintaining direct personal contact with both potential and existing customers.
- Customer Service: Have a passion for providing excellent service to customers, highlighting the importance of delivering a positive customer experience.
- Computer Skills: Possess computer experience and knowledge of Excel spreadsheets.
- Technology Adaptability: Be willing to work with expanding technologies, such as iPads and sales programs, which suggests the need to stay updated with technological advancements in the industry.
- Communication Skills: Must have excellent communication skills. Being well-organized is also essential for managing tasks efficiently.

Requirements:

- Sales Experience: A minimum of 5 years of outside sales experience in the outdoor power equipment industry is preferred.
- **Residency:** The candidate must reside within the assigned territory.
- Travel: Be prepared for a minimum of 4-5 days of travel per week using a personal vehicle.
- Clean Motor Vehicle Report: A clean motor vehicle report is necessary.

Pay:

- The compensation package includes a base salary, which is negotiable depending on the candidate's experience. Additionally, the employee will receive commission and expenses.

If interested, please upload your resume or application through our website.

Rotary is a drug free workplace.